

## **GENERAL CAPITAL LIMITED**

### 2018 Warrant Issue

## Offer Document - Directors and Senior Managers

For

An issue by General Capital Limited

To Directors and Senior Managers of General Capital Limited or any of its subsidiaries of

Up to 20 million Warrants

Exercisable at a price of 9.00 cents per share on or before 5pm on 30 November 2021

(2021 Warrants)

Dated: 3 December 2018

## **Important**

If you have any queries or concerns regarding this Offer Document you should contact General Capital, a Primary Market Participant or your own legal or financial adviser.

# **KEY TERMS**

### Offer at a Glance

The Issuer	General Capital Limited (General Capital).
The Offer	The renounceable pro rata rights issue of up to 20 million 2021
	Warrants to Directors and Senior Managers.
Warrants	The renounceable right to subscribe for one New Share at the
	Exercise Price.
2021 Warrants	Warrants that are each exercisable at an exercise price of 9.00
	cents per Share at any time after 11 December 2018 up to 5.00
	pm on 30 November 2021.
Directors and Senior Managers	Directors and senior managers of General Capital or any of its
	subsidiaries, selected by the Board of General Capital at its
	absolute discretion.
Issue Price	Nil
Exercise Price	9.00 cents per Share on the exercise of each 2021 Warrant.

### **Timetable**

Warrants may be issued by the Board of General Capital in its absolute discretion, at any time, and from time to time, up to the Final Exercise Date.

This timetable is indicative only and General Capital reserves the right to vary the dates contained in this timetable, subject to the requirements of NZX.

## Important Dates for the Exercise of the 2021 Warrants

Exercise Period:	Any time after 11 December 2018 up to 5.00pm on 30 November 2021.
Final Exercise Date:	5.00pm on 30 November 2021.

YOU WILL RECEIVE BY SEPARATE MAIL A STATEMENT FROM THE SHARE REGISTRAR ADVISING OF THE NUMBER OF WARRANTS THAT HAVE BEEN ISSUED TO YOU.

## **Definitions**

A number of terms used in this Offer Document have defined meanings which appear in the Glossary on page II or within the relevant section of this Offer Document in which the term is used. Any reference to dollars or \$ in this Offer Document are to New Zealand dollars, unless specified otherwise. All references to time in this Offer Document are to New Zealand time.

## IMPORTANT INFORMATION

## 1. Important Document

This Offer Document contains the terms of issue of the 2021 Warrants to Directors and Senior Managers. Once the Warrants are allotted to you, you may choose to hold, sell or exercise your Warrants in accordance with their terms. If you decide not to sell or exercise your Warrants before the Final Exercise Date the Warrants will expire. If you are in any doubt as to how to deal with this Offer Document, please consult a Primary Market Participant or your financial legal adviser immediately.

# 2. General Information

This Document has been prepared by General Capital Limited ("General Capital") in connection with up to 20 million 2021 Warrants and the New Shares to be issued upon exercise of the Warrants (Offer). The Offer is made under the exclusion in clause 4 of Schedule I of the Financial Markets Conduct Act 2013 (New Zealand). This document is not a product disclosure statement for the purposes of the Financial Markets Conduct Act 2013 (New Zealand) and does not contain all the information that an investor would find in those documents or which may be required in order to make an informed investment decision about the Offer or General Capital.

## 3. Additional Information Available under Continuous Disclosure Obligations

General Capital is subject to continuous disclosure obligations under the NZAX Listing Rules. Market releases by General Capital including its most recent financial statements, are available at <a href="https://www.nzx.com">www.nzx.com</a> under the stock code GEN.

### 4. Offering Restriction

The Offer is open only to Directors and Senior Managers. No more than 10% of the Warrant Issue to Directors and Senior Managers may be made available to each of Mr Rewi Bugo and Mr Brent King, i.e. the maximum number of Warrants to be issued to Directors and Senior Managers that could be issued to each of these Directors would be 2.0 million (10%).

### 5. **No Guarantee**

No persons named or referred to in this Offer Document, nor any other person, guarantees the Warrants to be issued pursuant to this Offer Document, or any return on the Warrants. Nor do any of them guarantee the New Shares that may be purchased by exercising the Warrants, or any return on the New Shares.

#### 6. Financial Statements

The audited financial statements of General Capital for the 12 months ended 31 March 2018 have been delivered to NZX. Copies of these financial statements can also be obtained free of charge on request by any person to whom the Offer is made at the registered office of General Capital at Level 7, 12-26 Swanson Street, Auckland 1010.

## 7. Dividend Policy

The payment of dividends is at the discretion of the Board. General Capital is intended to be a growth stock. Hence the Board does not anticipate paying any dividends in the foreseeable future. This policy may change from time to time at the discretion of the Board.

## **DETAILS OF THE OFFER**

#### 1. The Issuer

The issuer of the Warrants and the New Shares to be issued upon exercise of the Warrants is General Capital Limited (*General Capital*), a company incorporated in New Zealand. General Capital's registered office is at Level 7, 12-26 Swanson Street, Auckland 1010.

# 2. The Offer

General Capital is issuing 20 million 2021 Warrants to Directors and Senior Managers.

## 3. Price

The Warrants are issued by General Capital at no cost to Directors and Senior Managers. Warrant holders will not be obliged to exercise the Warrants. If Warrant holders choose to exercise their Warrants they can do so by paying the Exercise Price per Warrant at which point they will be issued with Shares.

## 4. Reasons for Issue

General Capital's Board considers that the issue of the Warrants is an appropriate measure to recognise the loyalty of General Capital's Directors and Senior Managers and to give them an opportunity to invest additional funds into General Capital. General Capital intends to use the funds raised from the issue of the Warrants to fund growth.

### 5. **No Entitlement**

Directors and Senior Managers are not entitled to receive any Warrants. Warrants will only be issued to Directors and Senior Managers selected by the Board of General Capital in its absolute discretion. The Board of General Capital also has an absolute discretion as to the amount of Warrants it issues to individual Directors and Senior Managers.

### 6. Warrants

You are not required to subscribe for all the New Shares to which you would be entitled by exercising the Warrants issued to you. You may exercise a portion of your Warrants, sell your Warrants or allow your Warrants to lapse. See further details in the section "Actions to be Taken by Directors and Senior Managers".

## 7. Quotation of Warrants

General Capital Shares are currently quoted on the NZAX. Application has been made to NZX for permission to quote on the NZAX the Warrants and the New Shares to be issued upon exercise of the Warrants and all the requirements of NZX relating thereto that can be complied with on or before the date of this Offer Document have been duly complied with. NZX is a licensed market operator and NZAX is a licensed exchange regulated under the Financial Markets Conduct Act 2013. General Capital will take any necessary steps to ensure that any New Shares issued on the exercise of the Warrants are, immediately after issue, quoted. The New Shares to be issued upon exercise of the Warrants will be quoted on allotment. It is expected that the Warrants will trade on the NZAX under the Code GENWB. However, NZX accepts no responsibility for any statement in this Offer Document.

## 8. Allotments of the Warrants and Issue of Statements

Allotment of the Warrants issued pursuant to this Offer will be completed on 11 December 2018 and statements of holdings will be sent to Warrant holders on or prior to 11 December 2018.

### 9. Overseas Investment Consent

The Overseas Investment Act 2005 requires that an overseas person must, under certain circumstances, obtain the consent of the Overseas Investment Office before acquiring 25% or more of General Capital's Shares. Any overseas person who, after taking into account any existing holding of Shares, and the exercise of any Warrants, will exceed the 25% threshold will accordingly need to establish whether it is required to obtain Overseas Investment Office consent and, if it is required, to obtain this consent prior to exercise.

### 10. Takeovers Code

As provided in the Takeovers Code, no person may become a holder or controller of more 20% of the voting rights of General Capital, or increase an existing holding of 20% or more of the voting rights of General Capital, without complying with the Takeovers Code. While the Warrants are not voting securities, Shareholders who would, on exercise of the Warrants, exceed this threshold, must comply with the Takeovers Code.

## 11. Action to be Taken by Directors and Senior Managers

Directors and Senior Managers need not take any action. The number of Warrants allotted to Directors and Senior Managers selected by the Board of General Capital will be detailed in a statement of holdings that will be mailed to Directors and Senior Managers who have been selected shortly after the Warrants are allotted. No payment is required from Warrant holders on the allotment date. Subsequent to receiving Warrants, Directors and Senior Managers who have been selected are encouraged to take the advice of any Primary Market Participant or their financial adviser before deciding whether to hold, sell or exercise their Warrants.

#### **Warrant Terms**

Each Warrant entitles the holder to subscribe for and be allotted one Share credited as fully paid, upon the payment of the Exercise Price. The Exercise Price for each 2021 Warrant is 9.00 cents. Warrants are exercisable in whole or in part, and where exercised in part further parts may be exercised during the Exercise Period, by the holder lodging with the Share Registrar an Exercise Notice in writing together with payment of the Exercise Price for each New Share taken up.

Warrants may be exercised at any time during the Exercise Period. Any 2021 Warrants not exercised by or on 5.00pm on 30 November 2021 will expire.

#### Exercise

Warrants may be exercised by placing a signed Exercise Notice in the form that accompanies this Offer Document in the reply paid envelope that accompanies the Exercise Notice together with a cheque for the Exercise Price made payable to General Capital Limited and delivering it to the office of the Company's Share Registrar, Computershare Investor Relations Limited, Level 2, 159 Hurstmere Road, Takapuna, Auckland, New Zealand or posting it to The Share Registrar, General Capital Limited, c/- Computershare Investor Relations Limited, Private Bag 92119, Auckland Mail Centre, Auckland 1142, New Zealand (in each case, so as to be received before the expiry of the Exercise Period).

#### **Allotment**

General Capital will allot New Shares on the exercise of Warrants in accordance with the Listing Rules and other regulatory requirements.

# Rights of Holders of Warrants

A Warrant does not entitle the holder to:

- vote at a meeting of the Company's Shareholders;
- participate in any dividends declared by the Board of Directors; or
- participate with any other securities in the residual assets of the Company upon liquidation of the Company.

Each Warrant does entitle the holder to:

- certain information from the Company, including its annual and half yearly reports and notices of meeting;
- any other rights conferred by the Company's constitution, the Companies Act 1993 or the Listing Rules; and
- attend (but not vote at) any general meetings of the Company.

If before the exercise or lapse of the Warrants General Capital makes a pro-rata bonus issue of ordinary shares or other securities to existing shareholders, (other than an issue in lieu of dividends or an issue from retained earnings) shares or securities will be reserved for issue to Warrant holders on the date the Warrant holder exercises the Warrant. Bonus securities will be reserved on the basis that each Warrant held on the relevant date of entitlement was one share in the Company. In the event that a Warrant holder does not exercise a Warrant held, then the Warrant holder's right to the bonus shares and securities will lapse.

If before the exercise or lapse of Warrants a pro-rata cash issue of shares or other securities is made to existing Shareholders, General Capital will make a corresponding offer to Warrant holders on the basis that each Warrant held on the relevant date of entitlement was one share in the Company.

The Exercise Price may be varied at any time before the Final Exercise Date in the following circumstances:

I. If General Capital makes a rights issue of Shares to its Shareholders before the Final Exercise Date (a *Rights Issue*), then the Exercise Price of any unexercised Warrants shall (subject to alternative adjustments in accordance with paragraphs 2 and 3) be adjusted in accordance with the following formula:

$$EP_{new} = EP_{old} - E[AP - (S+D)]$$

$$N+I$$

EP new = the new Exercise Price of the Warrants

EP old = the old Exercise Price of the Warrants

E = the number of Shares into which one Warrant is exercisable.

AP = the average market price per Share (weighted by reference to volume) during the five Business Days ending on the day before the Rights Issue.

S = the subscription price for a Share under the Rights Issue.

D = any dividend due but not yet paid on the existing Share (except dividends to be issued under the Rights Issue).

N = the number of Shares with rights or entitlements that must be held to receive a right to one new Share.

- 2. The necessary adjustment shall be determined by the Directors' by applying the above formula. The Directors' determination shall, in the absence of manifest error, be binding on all Warrant holders and other persons. Any adjustment so determined shall be made, and take effect, on the Business Day following the record date for the Rights Issue.
- 3. If there is a bonus issue to Shareholders or a consolidation or subdivision of the Shares, then the Board may resolve that the number of Shares over which a Warrant is exercisable be increased or decreased (as the case may be) by the number of Shares which the Warrant holder would have received if that Warrant had been exercised before the record date of the bonus issue, consolidation or subdivision.
- 4. If, notwithstanding the adjustment procedures permitted by paragraphs I and 2 above, General Capital's capital is restructured (including a rights issue, bonus issue, convertible securities issue, warrants issue, options issue, consolidation, subdivision, cancellation or Share buyback) and the Board determines, upon the advice of an Independent Expert, that:
  - 3.1 the application of the formula in paragraph I above, an adjustment permitted by paragraph 2 above or the non-applicability of both such paragraphs may produce a result which is prejudicial or unduly advantageous (based on reasonable grounds) to Warrant holders; or

## 3.2 an alternative adjustment that is not envisaged in paragraphs 1 or 2 could be applied,

then the number of Warrants held, the number of New Shares into which a Warrant is exercisable, and the Exercise Price, or any combination thereof, may, to the extent necessary (subject to the Listing Rules), be altered by the Board in a manner determined by the Board, upon the advice of an Independent Expert and subject always to the Listing Rules or relief therefrom, to ensure that Warrant holders are not prejudiced (nor unduly advantaged or disadvantaged) by the reconstruction of capital, and in all other respects the terms of the Warrants shall remain unchanged. Any such adjustment shall be final and binding on all Warrant holders.

General Capital will issue Shares to Warrant holders who exercise their Warrants provided the Exercise Notice and payment of the Exercise Price for each Warrant exercised are received prior to the relevant Exercise Date. Within five Business Days after the end of each calendar month, Shares will be issued for all Warrants that have been exercised and are awaiting an issue of Shares at the end of that month, so long as the aggregate Exercise Price of those Warrants is at least \$5,000 (Threshold). If the Threshold has not been reached at the end of any calendar month, no Shares will be issued for that month. Warrant holders wishing to know whether Shares have been allotted to them should contact General Capital's Share Registrar, Computershare Investor Services Limited at any time after the fifth Business Day of a month, in writing, by telephone or email to: Computershare Investor Services Limited, Level 2, 159 Hurstmere Road, Takapuna, Private Bag 92119, North Shore City 1142, (64) (9) 488 8777, enquiry@computershare.co.nz. The Exercise Price for Warrants that have been exercised but for which Shares have not been issued will be held on trust for Warrant holders until the issue of Shares and Warrant holders may call for the return of their Exercise Price at any time before Shares are issued. Warrant holders may do this (free of charge), at any time, in writing, by telephone or email to: Computershare Investor Services Limited, Level 2, 159 Hurstmere Road, Takapuna, Private Bag 92119, North Shore City 1142, (64) (9) 488 8777, enquiry@computershare.co.nz. Refunds of Exercise Price held on trust for Warrant holders will be made within five Business Days of the Warrant holder calling for the return of the Exercise Price. No interest will be paid on the Exercise Price. Shares issued on the exercise of Warrants will participate in dividends declared after the date of the exercise and will otherwise rank pari passu with the Shares on issue at the date of exercise of the Warrants.

General Capital will deposit monies received from Warrant holders to an General Capital account, to be held on trust for Warrant holders pending allotment of Shares to them. In the event General Capital is placed in receivership or liquidation Warrant holders will be entitled to their monies in this account and no other person will have any claim on those monies. Nevertheless, there is a risk that Warrant holders would not be able to recoup the monies held on trust for them if a receiver or liquidator was to successfully challenge the status of the trust account i.e. if a receiver or liquidator could establish that it was not a genuine trust account for Warrant holders.

Warrants may be transferred at any time before expiry. Warrants are transferable on any common form of transfer. If the purchaser of any Warrants is not an Eligible Shareholder or is a person that would not be an Eligible Shareholder were they a registered holder of Shares, that purchaser will not be able to exercise the Warrant(s) that person has purchased. Directors have the same powers in respect of registration of transfers of Warrants as they have in respect of Shares.

Any person who acquires a Warrant on market may request an Exercise Notice from General Capital at Forest Harrison, Level 9, 191 Queen Street, PO Box 1314 Shortland Street, Auckland 1140 (Telephone: (09) 304 0145 Fax: (09) 358 3858).

# Glossary

Board of Directors of General Capital

Business Day Any day (other than a Saturday, Sunday or a public Holiday) on which

registered banks are open for business in Wellington and Auckland.

Company General Capital Limited

Directors Of General Capital

Directors and Senior Managers Directors and senior managers of General Capital Limited or any of its

subsidiaries selected by the Board of the Company in its absolute discretion (included within the expression *directors and senior managers* are contractors, consultants, consultant companies, and any trustee or

trustees of or for any of the foregoing persons).

Exercise Notice The forms that must be used to exercise the 2020 Warrants and 2021

Warrants respectively and which accompany this Offer Document and

are available from General Capital.

Exercise Period Any time after 11 December 2018 up to 5.00pm on 30 November 2021.

Exercise Price 9.00 cents per Share on the exercise of each 2021 Warrant.

Existing Share A fully paid ordinary share in General Capital on issue on the Record

Date.

Final Exercise Date 5.00pm on 30 November 2021.

General Capital General Capital Limited.

Independent Expert An investment banker, Chartered Accountant or other financial adviser

selected by the Board, and in each case, being appropriately qualified and independent of General Capital (having regard to the purpose of the

appointment) in the reasonable opinion of the Board.

Listing Rules The NZAX Listing Rules, as amended from time to time.

New Share A new Share to be issued on the exercise of a Warrant.

NZAX The alternative market operated by NZX.

NZX NZX Limited.

Offer The issue of up to 20 million 2021 Warrants to Directors and Senior

Managers and the New Shares to issue on the exercise of those

Warrants.

Primary Market Participant Any company, firm, organisation or corporation designated as a Primary

Market Participant from time to time by NZX pursuant to the NZX

Participant Rules.

Shareholder A registered holder of Shares on issue.

Share An ordinary share in General Capital.

Share Registrar Computershare Investor Services Limited, Level 2, 159 Hurstmere Road,

Takapuna, Private Bag 92119, North Shore City 1142.

Warrant The renounceable right to subscribe for one New Share at the Exercise

Price.

2021 Warrants Warrants that are each exercisable at an exercise price of 9.00 cents per

Share at any time after II December 2018 up to  $5.00\ pm$  on

30 November 2021.

Warrant Terms The warrant terms contained in this Offer Document applying to the

2021 Warrants.