Disclosure of movement of 1% or more in substantial holding or change in nature of relevant interest, or both

Sections 277 and 278, Financial Markets Conduct Act 2013

Note: This form must be completed in accordance with the instructions at the end of the form.

To NZX, ASX

and

To Tower Limited

Relevant event being disclosed:

Date of relevant event: 20/10/2020

Date this disclosure made: 21/10/2020

Date last disclosure made: 31/03/2020

Substantial product holder(s) giving disclosure Full name(s): **Investment Services Group Limited**

Summary of substantial holding

Class of quoted voting products: **Ordinary Shares**

Summary for Investment Services Group Limited

For this disclosure,—

(a) total number held in class: 31,974,122

(b) total in class: 421,647,258

(c) total percentage held in class: 7.58%

For last disclosure,—

(a) total number held in class: 26,916,217

(b) total in class: 421,647,258

(c) total percentage held in class: 6.38%

Details of relevant interests

Devon Funds Management Limited is a subsidiary of Investment Services Group Limited

Details for **Devon Funds Management Limited**

Nature of relevant interest(s): Related party of Investment Services Group Limited

For this disclosure,—

(a) total number held in class: 20,906,050

(b) total in class: 421,647,258

(c) total percentage held in class: 4.96%

| CUSTODIAN | UNITS |
|---------------------------------|-----------|
| CITI for private client | 1,068,205 |
| BNP for private client | 2,709,912 |
| BNP for private client | 4,088,534 |
| Northern for private client | 351,924 |
| BNP for private client | 2,133,147 |
| MMC for private client | 1,593,346 |
| JPM for private client | 6,171,846 |
| JPM for private client | 975,262 |
| Public Trust for private client | 1,250,697 |
| BNP for wholesale clients | 563,177 |
| | |

For last disclosure,—

((a) total number held in class: 18,106,253

(b) total in class: 421,647,258

(c) total percentage held in class: 4.29%

| CUSTODIAN | UNITS | |
|----------------------------------|------------|--|
| CITI for private client | nt 894,376 | |
| BNP for private client 2,245 | | |
| BNP for private client 4,07 | | |
| Northern for private client 349, | | |
| BNP for private client 1,790, | | |
| MMC for private client | 1,311,411 | |
| JPM for private client | 5,764,201 | |
| JPM for private client | 917,259 | |
| Public Trust for private client | 542,311 | |
| BNP for wholesale clients 2 | | |

Details for Clarity Funds Management Limited

Nature of relevant interest(s): **Investment manager of various funds**

For this disclosure,—

(a) total number held in class: 11,068,072

(b) total in class: 421,647,258

(c) total percentage held in class: 2.62%

| CLARITY | |
|-------------------------|-----------|
| BNP for retails clients | 6,626,186 |
| BNP for retails clients | 4,015,768 |
| BNP for retails clients | 426,118 |

For last disclosure,—

(a) total number held in class: 8,809,964

(b) total in class: 421,647,258

(c) total percentage held in class: 2.09%

| CLARITY | |
|-------------------------|-----------|
| BNP for retails clients | 3,936,250 |
| BNP for retails clients | 213,714 |
| BNP for retails clients | 4,660,000 |

For a derivative relevant interest, also—

(a) type of derivative: N/A

(b) details of derivative: N/A

(c) parties to the derivative: N/A

(d) if the substantial product holder is not a party to the derivative, the nature of the relevant interest in the derivative: N/A

Details of transactions and events giving rise to substantial holding Details of the transactions or other events requiring disclosure: **Transactions between**20/06/2020 and 20/10/2020.

| Transaction Type | Volume | Consideration Paid | Consideration Received |
|------------------|---------|--------------------|------------------------|
| Sales | 866,359 | | \$502,488.22 |

| Purchases 6,047,75 |
|--------------------|
|--------------------|

Additional information

Address(es) of substantial product holder(s): **Investment Services Group Management, Level 10, 2 Commerce Street, Auckland 1010**

Contact details: Snigdha Arun | P: +64 9 925 3986 | E: sarun@devonfunds.co.nz

Name of any other person believed to have given, or believed to be required to give, a disclosure under the Financial Markets Conduct Act 2013 in relation to the financial products to which this disclosure relates: **Devon Funds Management Ltd and Clarity Funds Management Ltd**

Certification

I, **Snigdha Arun**, certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.